

Armand Morin's
bigseminar
Los Angeles 2005

"All great masters are chiefly distinguished by the power of adding a second, a third, and perhaps a fourth step in a continuous line. Many a man has taken the first step. With every additional step you enhance immensely the value of your first."

Ralph Waldo Emerson

Armand Morin's bigseminar

From: Armand Morin
Date: November 4th 2004
Re: BigSeminar, Los Angeles 2005



Welcom to the BigSeminar. Congratulations on making the decision to take the next step with your online business. You have now committed yourself physically and mentally, to take a proactive stance in building your business.

Every career, job, or business is dependant and revolves around one thing in particular...
CONTINUING EDUCATION.

Real Estate people need to be recertified, lawyers need to be in good standing with the state bar association, and even Doctors need to be in touch with the latest trends and practices of modern medicine. Internet Marketing is no different.

There are Two Types of Knowledge

Personal Knowledge

This is obviously what you personally know. One of the main reasons you are here, is your quest for personal knowledge and education. This is the first step to becoming successful. Once a person stops seeking knowledge, they are good as dead in business.

Knowledge by Association

This is who you know and what they know. I know of a few people who are mechanics, I personally am "mechanically illiterate". Although, if I had something wrong with my car, I could pick up the phone and call one of these people to tap into their vast knowledge of mechanics.

Do you see how this works?

Although, you may not have personally gained the knowledge, you can have access to vast amounts of know how from the people you associate with. This is referred to as a "personal network".

You will gain both types of knowledge here at the **bigseminar**. The learning will seem overwhelming at times, with as much information that will be presented to you.

We have scheduled time specifically for you to grow your personal network of friends and associates. This is the one aspect many people look forward to at live seminars and events. Friendships are made and deals are done.

Enjoy the weekend and Welcome to the bigseminar!

Armand Morin

Armand Morin
Your Host For The Weekend

Success Quotes For You To Ponder

"When a man feels throbbing within him the power to do what he undertakes as well as it can possibly be done, this is happiness, this is success." **Orison Swett Marden**

"The great successful men of the world have used their imagination...they think ahead and create their mental picture in all its details, filling in here, adding a little there, altering this a bit and that a bit, but steadily building - steadily building."
Robert Collier

"Success doesn't come to you... you go to it." **Marva Collins**

"Success is simply a matter of luck. Ask any failure." **Earl Nightingale**

"The difference between a successful person and others is not a lack of strength, not a lack of knowledge, but rather in a lack of will." **Vincent T. Lombardi**

"Success is a journey, not a destination." **Ben Sweetland**

"The difference between failure and success is doing a thing nearly right and doing a thing exactly right." **Edward Simmons**

"Desire is the key to motivation, but it's the determination and commitment to an unrelenting pursuit of your goal - a commitment to excellence - that will enable you to attain the success you seek." **Mario Andretti - race car driver**

"No one ever attains very eminent success by simply doing what is required of him; it is the amount and excellence of what is over and above the required that determines the greatness of ultimate distinction." **Charles Kendall Adams**

"The secret of success in life is for a man to be ready for his opportunity when it comes." **Benjamin Disraeli**

"I believe the greater the handicap, the greater the triumph." **John H. Johnson**

"My list of ingredients for success is divided into four basic groups: Inward, Outward, Upward and Onward." **David Thomas**

"A stumble may prevent a fall." **English Proverb**

"God gives every bird a worm, but he does not throw it into the nest."
Swedish Proverb

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"Possession of the ball is the key to winning in football, basketball, and the game of life." **Laing Burns, Jr.**

"Success is not permanent. The same is also true of failure." **Dell Crossword**

"Success often comes to those who have the aptitude to see way down the road."
Laing Burns, Jr.

"There's no limit to what a man can achieve, if he doesn't care who gets the credit."
Laing Burns, Jr.

"Truth, self control, asceticism, generosity, non-injury, constancy in virtue — these are the means of success, not caste or family." **Mahabharata**

"Every one of us, unconsciously, works out a personal philosophy of life, by which we are guided, inspired, and corrected, as time goes on. It is this philosophy by which we measure out our days, and by which we advertise to all about us the man, or woman, that we are. . . . It takes but a brief time to scent the life philosophy of anyone. It is defined in the conversation, in the look of the eye, and in the general mien of the person. It has no hiding place. It's like the perfume of the flower — unseen, but known almost instantly. It is the possession of the successful, and the happy. And it can be greatly embellished by the absorption of ideas and experiences of the useful of this earth."
George Matthew Adams

"Unless you're willing to have a go, fail miserably, and have another go, success won't happen." **Phillip Adams**

"Failure seems to be regarded as the one unpardonable crime, success as the all-redeeming virtue, the acquisition of wealth as the single worthy aim of life. The hair-raising revelations of skullduggery and grand-scale thievery merely incite others to surpass by yet bolder outrages and more corrupt combinations."
Charles Francis Adams II

"Few men have the natural strength to honour a friend's success without envy."
Aeschylus

"When a man is willing and eager, the gods join in." **Aeschylus**

"Health, happiness and success depend upon the fighting spirit of each person. The big thing is not what happens to us in life - but what we do about what happens to us."
George Allen

"My success has allowed me to strike out with a higher class of women." **Woody Allen**

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"Seventy percent of success in life is showing up." **Woody Allen**

"He who is silent is forgotten; he who does not advance falls back; he who stops is overwhelmed; out distanced, crushed; he who ceases to grow becomes smaller; he who leaves off, gives up; the condition of standing still is the beginning of the end." **Henri Frédéric Amiel**

"Asked what his secret was for lasting so long and being so successful as the president of Yale University, Dr. James R. Angell explained: "Grow antennae, not horns."

Dr. James Rowland Angell

"A most important key to successful leadership is your ability to direct and challenge the very best that is in those whom you lead." **Anonymous**

"A successful man continues to look for work after he has found a job." **Anonymous**

"Act as though it is impossible to fail." **Anonymous**

"Act as though it is impossible to fail." **Anonymous**

"An Unfailing Success Plan: At each day's end write down the six most important things to do tomorrow; number them in order of importance, and then do them." **Anonymous**

"As you climb the ladder of success, check occasionally to make sure it is leaning against the right wall." **Anonymous**

"Be self-reliant and your success is assured." **Anonymous**

"Choice, not circumstances, determines your success." **Anonymous**

"Confidence is the companion of success." **Anonymous**

"Everybody's a self-made man; but only the successful ones are ever willing to admit it." **Anonymous**

"Find a meaningful need and fill it better than anyone else." **Anonymous**

"He who does not tire, tires adversity." **Anonymous**

"If at first you do succeed try not to look too surprised." **Anonymous**

"If you would live your life with ease; do what you ought, not what you please." **Anonymous**

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"In order to succeed, you must first be willing to fail." **Anonymous**

"It is wise to keep in mind that no success or failure is necessarily final." **Anonymous**

"Life's real failure is when you do not realize how close you were to success when you gave up." **Anonymous**

"Many a man owes his success to his first wife, and his second wife to his success." **Anonymous**

"No one can change another person's beliefs. But you can be accepting of his beliefs and then slowly build an influence for the other person to change himself." **Anonymous**

"Persistence gives confidence and continued right mental attitude followed by consistent action will bring success. When you have that knowing inside of you, fear has vanished and the obstruction to a life of all good removed." **Anonymous**

"So far the only successful substitute for brains is silence." **Anonymous**

"Success always occurs in private and failure in full public view." **Anonymous**

"Success comes before work only in the dictionary." **Anonymous**

"Success depends on your backbone, not your wishbone." **Anonymous**

"Success does not come to those who wait . . . and it does not wait for anyone to come to it." **Anonymous**

"Success in our calling is the result of a person's love of and belief in the work he has undertaken. Earnest and conscientious labor often accomplishes more in the end than brilliant genius." **Anonymous**

"Success is not access to excess." **Anonymous**

"Success is simply a matter of luck. Ask any failure." **Anonymous**

"Success is still the constant application of the Golden Rule." **Anonymous**

"Success: willing to do what the average person is not willing to do." **Anonymous**

Take Time:
Take time to think-

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It is the source of all power.
Take time to read-
It is the fountain of wisdom.

Take time to play-
It is the source of perpetual youth.
Take time to be quiet-
It is the opportunity to seek God.

Take time to be aware-
It is the opportunity to help others.
Take time to love and be loved-
It is God's greatest gift.

Take time to laugh-
It is the music of the soul.
Take time to be friendly-
It is the road to happiness.

Take time to dream-
It is what the future is made of.
Take time to pray-
It is the greatest power on earth.

Take time to give-
It is too short a day to be selfish.
Take time to work-
It is the price of success.
There is a time for everything. . . . **[Ecclesiastes 3:1-8]Bible**

"The key to happiness is having dreams. The key to success is making your dreams come true." **Anonymous**

"The Lord gives us a plan to follow. It is outlined in His commandments. And all those commandments are designed to build stability within us. We are not to excuse our failures and weaknesses: We are not to say we are made the way we are, And thereby justify our sins. The Lord expects us to rise above our weakness, become strong, and pattern ourselves after Him. **Anonymous**

"The two hardest things to handle in life are failure & success." **Anonymous**

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"To enter heaven, a man must take it with him." **Anonymous**

"Two rules of success in life: 1. Don't tell people everything you know." **Anonymous**

"What am I willing to sacrifice for what I want to become?" **Anonymous**

"Yesterday's failures are today's seeds That must be diligently planted to be able to abundantly harvest Tomorrow's success." **Anonymous**

"Yielding is sometimes the best way of succeeding." **Anonymous**

"You cannot sit on the road to success for if you do, you will get run over."
Anonymous

"You have achieved success if you have lived well, laughed often and loved much."
Anonymous

"The worst bankrupt in the world is the man who has lost his enthusiasm. Let a man lose everything else in the world but his enthusiasm and he will come through again to success." **H.W. Arnold**

"One important key to success is self-confidence. An important key to self-confidence is preparation." **Arthur Ashe**

"The penalty for success is to be bored by the people who used to snub you."
Lady Nancy Astor

"It is a shameful thing for the soul to faint while the body still perseveres."
Marcus Aurelius Antonimus

"One of the commonest mistakes and one of the costliest is thinking that success is due to some genius, some magic — something or other which we do not possess. Success is generally due to holding on, and failure to letting go. You decide to learn a language, study music, take a course of reading, train yourself physically. Will it be success or failure? It depends upon how much pluck and perseverance that word "decide" contains. The decision that nothing can overrule, the grip that nothing can detach will bring success. Remember the Chinese proverb, "With time and patience, the mulberry leaf becomes satin." **Maltbie Davenport Babcock**

"Keep in mind that neither success nor failure is ever final." **Roger Ward Babson**

"I was made to work. If you are equally industrious, you will be equally successful."
Johann Sebastian Bach

"Whatever task you undertake, do it with all your heart and soul. Always be courteous, never be discouraged. Beware of him who promises something for nothing. Do not

blame anybody for your mistakes and failures. Do not look for approval except the consciousness of doing your best." **Bernard Mannes baruch**

"If there is any one axiom that I have tried to live up to in trying to become successful in business, it is the fact that I have tried to surround myself with associates that know more about business than I do. This policy has always been very successful and is still working for me." **Monte L. Bean**

"The most successful men in the end are those whose success is the result of steady accretion. . . It is the man who carefully advances step by step, with his mind becoming wider and wider — and progressively better able to grasp any theme or situation — persevering in what he knows to be practical, and concentrating his thought upon it, who is bound to succeed in the greatest degree." **Alexander Graham Bell**

"Happy the man who, like Ulysses, has made a fine voyage, or has won the Golden Fleece, and then returns, experienced and knowledgeable, to spend the rest of his life among his family!" **Joachim Du Bellay**

"Companies which get misled by their own success are sure to be blind sided."
Warren G. Bennis

"You must not allow yourselves to become discouraged. Missionary work brings joy, optimism, and happiness. Don't give Satan an opportunity to discourage you. Here again, work is the answer. The Lord has given us a key by which we can overcome discouragement: "Come unto me, all ye that labor and are heavy laden, and I will give you rest. Take my yoke upon you, and learn of me; for I am meek and lowly in heart; and ye shall find rest unto your souls. For my yoke is easy and my burden is light." **(Matthew 11:28-30.)"Ezra Taft Benson**

"The toughest thing about success is that you've got to keep on being a success. Talent is only a starting point in business. You've got to keep working that talent."
Irving Berlin

"Success is often the result of taking a misstep in the right direction." **Al Bernstein**

"Meet success like a gentleman and disaster like a man."
Frederick Edwin Smith, Lord Birkenhead

"If at first you don't succeed, think how many people you've made happy."
H. Duane Black

"The victory of success is half won when one gains the habit of work."
Sarah Knowles Bolton

"Don't confuse fame with success. Madonna is one; Helen Keller is the other."
Erma Bombeck

"Successful men are influenced by desire for pleasing results. Failures are influenced by desire for pleasing methods." **Frank E. Brennan**

"Success is a state of mind. If you want success, start thinking of yourself as a success." **Dr. Joyce Brothers**

1. Marry the right person. This one decision will determine 90% of your happiness or misery.
2. Work at something you enjoy and that's worthy of your time and talent.
3. Give people more than they expect and do it cheerfully.
4. Become the most positive and enthusiastic person you know.
5. Be forgiving of yourself and others.
6. Be generous.
7. Have a grateful heart.
8. Persistence, persistence, persistence.
9. Discipline yourself to save money on even the most modest salary.
10. Treat everyone you meet like you want to be treated.
11. Commit yourself to constant improvement.
12. Commit yourself to quality.
13. Understand that happiness is not based on possessions, power or prestige, but on relationship with people you love and respect.
14. Be loyal.
15. Be honest.
16. Be a self-starter.
17. Be decisive even if it means you'll sometimes be wrong.
18. Stop blaming others. Take responsibility for every area of your life.
19. Be bold and courageous. When you look back on your life, you'll regret the things you didn't do more than the ones you did.
20. Take good care of those you love.
21. Don't do anything that wouldn't make your Mom proud."

H. Jackson Brown Jr.

"Men are failures, not because they are stupid, but because they are not sufficiently impassioned." **Struther Burt**

"Experience shows that success is due less to ability than to zeal. The winner is he who gives himself to his work, body and soul." **Sir Thomas Fowell Buxton**

"The road to success is not to be run upon by seven-leagued boots. Step by step, little by little, bit by bit—that is the way to wealth, that is the way to wisdom, that is the way to glory." **Sir Thomas Fowell Buxton**

"They never fail who die in a great cause." **George Gordon, Lord Byron**

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"Success in business implies optimism, mutual confidence, and fair play. A business man must hold a high opinion of the worth of what he has to sell and he must feel that he is a useful public servant." **R.H. Cabell**

"Success is not the key to happiness. Happiness is the key to success. If you love what you are doing, you will be successful." **Herman Cain**

"The important thing to recognize is that it takes a team, and the team ought to get credit for the wins and the losses. Successes have many fathers, failures have none." **Philip Caldwell**

"The look of success, when it is worn a certain way, would infuriate a jackass." **Albert Camus**

"Your successes and happiness are forgiven you only if you generously consent to share them." **Albert Camus**

"It takes 20 years to make an overnight success." **Eddie Cantor**

"Failure is the condiment that gives success its flavor." **Truman Capote**

"I believe that the true road to preeminent success in any line is to make yourself master of that line." **Andrew Carnegie**

"Put all your eggs in one basket and watch that basket." **Andrew Carnegie**

"People rarely succeed unless they have fun in what they are doing." **Dale Carnegie**

"Success is getting what you want; happiness is wanting what you get." **Dale Carnegie**

"When you have much success, two things happen. The first is that we begin to take success for granted. The second is that we forget how we got here—namely, by exceptionally hard work and in spite of intense competition." **Jack Mack Carter**

"Our duty as men is to proceed as if limits to our ability did not exist. We are collaborators in creation." **Pierre Teilhard de Chardin**

"Destiny is not a matter of chance, it is a matter of choice; it is not a thing to be waited for, it is a thing to be achieved." **Winston Churchill**

"No one can guarantee success in war, but only deserve it." **Winston Churchill**

"There are men in the world who derive an exaltation from the proximity of disaster and ruin, as other from success." **Winston Churchill**

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"There is but one straight road to success, and that is merit. The man who is successful is the man who is useful. Capacity never lacks opportunity. It can not remain undiscovered, because it is sought by too many anxious to use it."

Bourke Cockran

"Success depends upon previous preparation, and without such preparation there is sure to be failure." **Confucius**

"Perhaps the reward of the spirit who tries. Is not the goal but the exercise."

Edmund Vance Cooke

"I don't know the key to success but the key to failure is to try to please everyone."

Bill Cosby

"An empowered organization is one in which individuals have the knowledge, skill, desire, and opportunity to personally succeed in a way that leads to collective organizational success." **Stephen Covey**

"If at first you don't succeed, failure may be your style." **Quentin Crisp**

"To me success would be to be able to do your very best in everything you do."

Paul Cummings

"In order to succeed you must fail, so that you know what not to do the next time."

Anthony D'Angelo

"History records the successes of men with objectives and a sense of direction. Oblivion is the position of small men overwhelmed by obstacles." **William Danforth**

"Defeat never comes to any man until he admits it." **Josephus Daniels**

"I always suspect an artist who is successful before he is dead." **Edgar Degas**

"Every advantage in the past is judged in the light of the final issue." **Demosthenes**

"Success is counted sweetest by those who ne'er succeed." **Emily Dickinson**

"Somehow I can't believe there are many heights that can't be scaled by a man who knows the secret of making dreams come true. This special secret can be summarized in four C's. They are: curiosity, confidence, courage, and constancy, and the greatest of these is confidence." **Walt Disney**

"As a rule, he or she who has the most information will have the greatest success in life." **Benjamin Disraeli**

"The Duke of Wellington brought to the post of first minister immortal fame,—a quality of success which would almost seem to include all others." **Benjamin Disraeli**

"The most successful people in life are generally those who have the best information." **Benjamin Disraeli**

"The secret of success is constancy to purpose." **Benjamin Disraeli**

"What we anticipate seldom occurs, what we least expected generally happens." **Benjamin Disraeli**

"Life has no smooth road for any of us; and in the bracing atmosphere of a high aim the very roughness stimulates the climber to steadier steps, till the legend, "over steep ways to the stars," fulfills itself." **W.C. Doane**

"Sometimes a noble failure serves the world as faithfully as a distinguished success." **Dowden**

"Women will never be as successful as men because they have no wives to advise them." **Dick Van Dyke**

"A man is a success if he gets up in the morning and gets to bed at night, and in between he does what he wants to do." **Bob Dylan**

"Many of life's failures are people who did not realize how close they were to success when they gave up." **Thomas Edison**

"If A equal success, then the formula is A equals X plus Y and Z, with X being work, Y play, and Z keeping your mouth shut." **Albert Einstein**

"The crippling of individuals I consider the worst evil of capitalism. Our whole educational system suffers from this evil. An exaggerated competitive attitude is inculcated into the student, who is trained to worship acquisitive success as a preparation for his future career." **Albert Einstein**

"Try not to become a man of success, but rather to become a man of value. He is considered successful in our day who gets more out of life than he puts in. But a man of value will give more than he receives." **Albert Einstein**

"We succeed only as we identify in life, or in war, or in anything else, a single overriding objective, and make all other considerations bend to that one objective." **Eisenhower**

"If a man write a better book, preach a better sermon, or make a better mouse-trap than his neighbor, tho' he build his house in the woods, the world will make a beaten

path to his door." **Ralph Waldo Emerson**

"Self-trust is the first secret of success." **Ralph Waldo Emerson**

"There is no way to success in our art but to take off your coat, grind paint, and work like a digger on the railroad, all day and every day." **Ralph Waldo Emerson**

"To laugh often and much;
To win the respect of intelligent people and the affection of children;
To earn the approbation of honest critics and endure the betrayal of false friends;
To appreciate beauty;
To find the best in others;
To give of one's self;
To leave the world a bit better, whether by a healthy child, a garden patch, or a redeemed social condition;
To have played and laughed with enthusiasm and sung with exultation;
To know even one life has breathed easier because you have lived —
This is to have succeeded."

Ralph Waldo Emerson

"Along with success comes a reputation for wisdom." **Euripides**

"Success has a simple formula: do your best, and people may like it." **Sam Ewing**

"What is the recipe for successful achievement? To my mind there are just four essential ingredients: Choose a career you love . . . Give it the best there is in you . . . Seize your opportunities And be a member of the team. In no country but America, I believe, is it possible to fulfill all four of these requirements." **Benjamin Fairless**

"Deliver me from all evildoers that talk nothing but sickness and failure. Grant me the companionship of men who think success and men who work for it. Loan me associates who cheerfully face the problems of a day and try hard to overcome them. Relieve me of all cynics and critics. Give me good health and the strength to be of real service to the world, and I'll get all that's good for me, and will what's left to those who want it." **William Feather**

"The great dividing line between success and failure can be expressed in five words: "I did not have time." **Franklin Field**

"Twelve Priceless Qualities of Success:

1. The value of time.
2. The success of perseverance.

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3. The pleasure of working.
4. The dignity of simplicity.
5. The worth of character.
6. The power of kindness.
7. The influence of example.
8. The obligation of duty.
9. The wisdom of economy.
10. The virtue of patience.
11. The improvement of talent.
12. The joy of originating."

Marshall Field

"Keep these concepts in mind: You've failed many times, although you don't remember. You fell down the first time you tried to walk. You almost drowned the first time you tried to swim. . . . Don't worry about failure. My suggestion to each of you: Worry about the chances you miss when you don't even try." **Sherman Finesilver**

"Success as I see it, is a result, not a goal." **Gustave Flaubert**

"History has demonstrated that the most notable winners usually encountered heart-breaking obstacles before they triumphed. They won because they refused to become discouraged by their defeats." **B.C. Forbes**

"Failure is success if we learn from it." **Malcolm Forbes**

"The man who will use his skill and constructive imagination to see how much he can give for a dollar, instead of how little he can give for a dollar, is bound to succeed."
Henry Ford

"The secret of success is constancy to purpose." **Benjamin Franklin**

"Good is not good where better is expected." **Thomas Fuller**

"A great pleasure in life is doing what people say you cannot do." **Walter Gagehot**

"I buy when other people are selling." **J. Paul Getty**

"No one can possibly achieve any real and lasting success or "get rich" in business by being a conformist." **J. Paul Getty**

"Success is always temporary. When all is said and done, the only thing you'll have left is your character." **Vince Gill**

"The secret of success is sincerity. Once you can fake that you've got it made."
Jean Giraudoux

"On the pinnacle of success man does not stand firm long." **Goethe**

"The passing day is prey to error. Time commands success and achievement." **Goethe**

"Pleasures, riches, honor and joy are sure to have care, disgrace, adversity and affliction in their train. There is no pleasure without pain, no joy without sorrow. O the folly of expecting lasting felicity in a vale of tears, or a paradise in a ruined world." **Gotthold**

"Successful men are influenced by the desire for pleasing results. Failures are influenced by the desire for pleasing methods and are inclined to be satisfied with such results as can be obtained by doing things they like to do. The common denominator of success - the secret of every man who has ever been successful - lies in the fact that he formed the habit of doing things that failures don't like to do." **Albert Gray**

"We do not know, in most cases, how far social failure and success are due to heredity, and how far to environment. But environment is the easier of the two to improve." **Haldane**

"Men give me credit for some genius. All the genius I have lies in this: When I have a subject in hand, I study it profoundly. Day and night it is before me. I explore it in all its bearings. My mind becomes pervaded with it. Then the effort which I have made is what people are pleased to call the fruit of genius. It is the fruit of labor and thought." **Alexander Hamilton**

"Many a one has succeeded only because he has failed after repeated efforts. If he had never met defeat, he would never have known any great victory." **Orison Sweet Marden**

"You can do anything you wish to do, have anything you wish to have, be anything you wish to be." **Robert Collier**

"The first requisite of success is the ability to apply your physical and mental energies to one problem without growing weary." **Thomas Edison**

"Every minute you spend in planning saves 10 minutes in execution; this gives you a 1,000 percent return on energy!" **Brian Tracy**

"Achievement seems to be connected with action. Successful men and women keep moving. They make mistakes, but they don't quit." **Conrad Hilton**

"You don't become enormously successful without encountering and overcoming a number of extremely challenging problems." **Mark Victor Hansen**

"Personal development is your springboard to personal excellence. Ongoing, continuous, non-stop personal development literally assures you that there is no limit to what you can accomplish." **Brian Tracy**

"The men who succeed best in public life are those who take the risk of standing by their own convictions." **James Garfield**

"History knows no resting places and no plateaus." **Henry Kissinger**

"The only way to discover the limits of the possible is to go beyond them into the impossible."

"He who reigns within himself and rules his passions, desires, and fears is more than a king." **John Milton**

"Time is our most valuable asset, yet we tend to waste it, kill it, and spend it rather than invest it." **Jim Rohn**

"The indispensable first step to getting the things you want out of life is this: decide what you want." **Ben Stein**

"I do not think there is any other quality so essential to success of any kind as the quality of perseverance. It overcomes almost everything, even nature."

John D. Rockefeller

"The successful person has the habit of doing the things failures don't like to do. They don't like doing them either necessarily. But their disliking is subordinated to the strength of their purpose." **E.M. Gray**

"The problem with most failing businesses is not that their owners don't know enough about finance, marketing, management, and operations -- they don't, but those things are easy enough to learn -- but that they spend their time and energy defending what they think they know. My experience has shown me that the people who are exceptionally good in business aren't so because of what they know but because of their insatiable need to know more." **Michael Gerber**

What Do You Want Worksheet

It is important you have a clear defined list of what you want to get out of the bigseminar. If you know what you want, we have the people here to provide you with the answers to any question you have regarding your online business.

No matter how simple you may think your questions is... ASK IT!

That is why you are here. Nothing is too dumb, trust me. I probably have asked the same questions myself. The only dumb question is the question that is not asked.

Copywriting Questions

1. _____
2. _____
3. _____

Marketing Questions

1. _____
2. _____
3. _____

Website Questions

1. _____
2. _____
3. _____

Conversion Questions

1. _____
2. _____
3. _____

Contact Tracking Sheet

Name: _____ Phone: _____

Website: _____ Email: _____

Notes:

Name: _____ Phone: _____

Website: _____ Email: _____

Notes:

Name: _____ Phone: _____

Website: _____ Email: _____

Notes:

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